



# RISING SUN

## CENTER FOR OPPORTUNITY

### Energy Coach

#### Organization and Program:

Rising Sun Center for Opportunity (formerly known as Rising Sun Energy Center) is a premier nonprofit organization working at the intersection of economic equity and climate resilience in the greater California Bay Area since 1994.

Our Climate Careers program (formally known as California Youth Energy Services) offers a no-cost service, the Green House Call, to local residences. Green House Calls consist of an energy and water audit and installations of energy- and water-saving devices. Climate Careers employs youth Energy Specialists, ages 15-22 from low-income households and/or disadvantaged circumstances, to perform these audits and installations. Our innovative mission combines residential energy efficiency services with youth employment, development, and pathways to success.

#### Job Summary and Responsibilities

The Energy Coach position is a 7.5-month position created to support Rising Sun's project initiatives in the Climate Careers program. Through the duration of the position, the Energy Coach will be a subject matter expert in residential energy conservation and efficiency through the use of the Home Energy Analytics (HEA) platform.

The Energy Coach will implement outreach and marketing strategies to sign clients up for the HEA Platform. The Energy Coach will identify high energy users and support and advise them to adopt tools, techniques, and behaviors to lower their homes' energy consumption. This support and advice may take place through email, over the phone, or in person.

The Energy Coach will also be responsible for smart thermostat installation and troubleshooting.

This position reports directly to the Climate Careers Outreach Manager and is based in Oakland; however, significant travel is required within the Bay Area and Central Valley. All work-related travel to any of these regions is reimbursed at the federal rate, \$0.58 per mile.

#### Job Details

- February 18th – October 4th, 2019
- This is a 40 hour/week position
- This is an hourly, exempt position
- Pay is \$21/hour

- Typical schedule is M-F ranging from 8:00 AM - 6:00 PM. However, regular evening and weekend availability is required for some outreach events and thermostat installation.
- Report to our headquarters office in Oakland every day, with 40% travel within the Bay Area and San Joaquin County

**As an Energy Coach, you MUST:**

- Have a BA/BS
- Have successful outreach/marketing experience
- Be available to work evenings and weekends
- Own a car and have a valid driver's license and car insurance
- Be able to pass a motor vehicle record check with a safe driving record
- Be able to pass a criminal background check
- Be able to lift 25+ pounds, climb a ladder, and walk up to one mile at a time

**As an Energy Coach, you ARE:**

- Experienced in outreach and marketing
- Adaptable and comfortable with the dynamic nature of building a project from the ground up
- An excellent written and verbal communicator with a penchant for building rapport in person, over the phone, and through email
- Able to explain complex concepts in an easily understandable way
- Proficient in both Google and Microsoft word processing, spreadsheets, and database management programs
- A problem-solver who takes accountability, a self-starter, and a team player
- Able to learn new technical software platforms

**As an Energy Coach, it would be GREAT if you have:**

- A degree in environmental science, energy, communications, or related fields
- Experience with building science, energy efficiency, and/or energy auditing
- Experience working with communications platforms such as MailChimp
- Experience with CRM platforms such as Salesforce
- Experience attending events, canvassing, and conducting grassroots outreach
- Experience developing and managing external partnerships
- Language skills in Spanish, Mandarin, Cantonese, Tagalog, and/or Vietnamese.

## **Ready to apply?**

Please email your resume and cover letter to Shelby Sugierski at [sugierski@risingsunopp.org](mailto:sugierski@risingsunopp.org) and include "Energy Coach Application" in the subject line.

### Rising Sun is an Equal Opportunity Employer.

Rising Sun is committed to diversity and considers all applicants for all positions without regard to color, ethnic background, religion, sex, gender, sexual orientation, national origin, age, and disability status. EOE/AA/Women and Minorities are encouraged to apply.

### About our culture

We are mission-driven and work hard because we care deeply about what we do. We like working with each other and we like to make work fun. We like to try new things and encourage each other to find unique and unconventional ways to tackle tough problems. We celebrate every birthday, eat a lot of desserts together, and recycle the same birthday candles until they're gone. There's usually at least one dog hanging around the office, and sometimes a staff member's kid or two as well. We want people to grow. We like to promote from within and build each other up, but we also like to bring in new ideas and different perspectives.

We're looking forward to meeting you and hearing about how you can contribute to making Rising Sun a great place to work.